

Baille Tourible, a community regaining its stride

Situated in a mountainous region in Haiti's central plateau, isolated from urban centres, Baille Tourible is a rural community of Thomonde with a population of about 6000.

Travel time:

4 hours from the capital, Port au Prince.

Road conditions:

Treaturous and extremely difficult from the center of Thomonde especially during the rainy season.

Goal:

To alleviate poverty and ensure the financial autonomy of Baille Tourible residents.

After conducting a needs analysis of the community in the spring of 2011, KANPE, in collaboration with local community associations, identified 331 of the poorest families. That makes 1500 people in total who decided to take charge by following the KANPE program.



Baille Tourible

Port au Prince

A word from the Chair

Dear friends.

This fiscal year marks the end of a pivotal year for KANPE. It was so groundbreaking because the KANPE mission of fighting the cycle of poverty became more real through energy, passion, and perseverance. KANPE's presence in Baille Tourible brought together the strengths of our partners, Fonkoze and Partners In Health, to launch our comprehensive program designed to support families in the region. With the help of leaders from local associations, we identified 331 families in Baille Tourible, Thomonde, who now participate in the program. These families are learning not only to take charge of their lives, but, more importantly, to stand proudly, showing that if there is a will, they are capable of great things.



And there is more. Here in Canada, we have forged strong ties in order to ensure KANPE's development. Air Canada (through its ACtion Haiti committee of employees), BMO, Power Corporation and DAVIDsTEA have become important partners. They continue to believe in KANPE's mission, in the face of political and economic uncertainty, and of cynicism surrounding poverty in Haiti.

Throughout 2011, I had the pleasure of seeing everyday the commitment of our volunteers and our ambassadors. The commitment to KANPE, made by citizens here and abroad, gives the foundation a human dimension. We already have solid plans in our sights for education, for agriculture, and for entrepreneurial initiatives to ensure the development of Baille Tourible and of new partnerships in Quebec. But for the mission to continue, KANPE needs you. Together, with these families, we will succeed in building a sustainable future.

Dear donors, partners, governors, ambassadors, volunteers, friends and supporters - let us continue together.

KANPE!

Dominique Anglade

A word from the Grand Ambassador

Dear friends,

This year, in the village of Baille Tourible, more than 300 families started receiving weekly visits from KANPE counselors. Each family member benefited from a medical examination – for many, it was the first of their life. Mothers were given livestock and are learning a little more each week about caring for their animals and turning a profit. During my last visit I had the chance to meet Lucienne, a mother of four in her forties, who proudly waved the notebook in which she learned to write her name for the first time!



I want to thank all of our donors, partners, governors, ambassadors, volunteers, friends and supporters, who have allowed KANPE to do this transformative work. The presence of KANPE has visibly sparked a movement of change into Baille Tourible and the Thomonde region.

Thank you for standing up with us. Hoping that the upcoming year will allow us to bring even more...

KANPE! xox

Régine Chassagne

On the Ground

The First Steps Towards Financial Independence

Since the summer of 2011, seven specialized Haitian social workers have been providing weekly personalized mentoring to 331 families. During these meetings, participants learn reading and writing, basic math concepts, and are given training on health and food safety.

Participants also took their first steps toward financial independence by taking part in this component of KANPE's program. During the first six months, each woman received an allowance to feed her family. Fonkoze has helped these women open their first bank account and manage their finances. Over 700 goats were distributed in order to launch income-generating agricultural activities. Families are now equipped to develop their micro-enterprises.





KANPE is a community that brings together financial partners, donors, ambassadors, volunteers, and supporters from Quebec, elsewhere in North America, and Europe. KANPE's work would not be possible without the strength of this community. All of these people from different backgrounds wish to contribute, each in their own way, to the development of the Baille Tourible community.

KANPE Alongside a Strong Business Community

KANPE benefits from a strong Board of Governors composed of 11 influential figures from the business, arts, and health sectors. The governors promote KANPE's mission and support its activities towards financial decision-makers from here.

In 2011, KANPE received the support of two esteemed partners – **BMO Financial Group** and **Power Corporation** – who believe in the capabilities of the Baille Tourible community to grow, and who have chosen to finance ground operations until 2017. BMO will give \$250,000 to KANPE over five years, and Power Corporation will give \$125,000 for the same period. What a jumpstart to promote sustainable economic development and vitality for the most vulnerable Haitian families!

DAVIDSTEA, a young Montreal company, is also supporting the foundation by launching the KANPE tea, which is an infusion of hibiscus – a prized ingredient of Haitians – and a mixture of organic ingredients. All proceeds from the sale of this tea will go towards funding the comprehensive Baille Tourible program.



Promising Citizen Initiatives

The employees of Air Canada's ACtion Haiti Committee have demonstrated their commitment throughout 2011. In March, the committee selected KANPE as its long-term project and made a donation of \$100,000. Three employees of Air Canada then visited Baille Tourible in May to establish the needs of the community. In September, the committee took on Montreal's Oasis Marathon sports challenge. Thanks to the efforts of two Air Canada flight attendants, Geneviève Pagé and Isabelle Marchand, over 60 runners have raised \$2000 in support of KANPE.

Throughout the year, dozens of ambassadors, each as creative and generous as the next, have also been mobilized to spread awareness about KANPE and organize fundraising events. Ambassador Zachary Fellegi Rosentzveig decided to make the most of the traditional feast for Purim and sell cookies. The tiny pastries he baked with a group of friends raised \$3844 for KANPE. For her part, Ambassador and volunteer Laurence Farragi explained the KANPE initiative to her friends and family. In discussing the mission and vision of KANPE, one thing lead to the next and she managed to raise \$1000 for the foundation. As for Danièle Caron, she organized a fundraising activity for KANPE to the tune of Latin beats. In collaboration with the dance school Caroline Paré, Danièle raised \$436 through a brunch-dance for the foundation.

During the 2011 Ottawa Bluesfest, Shawn Malhotra, Vice-President of Claridge Homes, presented a \$10,000 cheque to the musical trio the Brothers Dubé in recognition of their efforts to support KANPE. On top of that, in October, the young trio held a benefit concert for KANPE in front of more than 20,000 Ottawa Senators fans!

In May, employees of the Montreal office of McKinsey & Company also contributed to KANPE. A benefit evening for Haiti was held, during which students from Centennial Academy offered a musical performance, accompanied by Régine Chassagne, Grand Ambassador for KANPE. The initiative of these employees paid off: KANPE received a donation of \$65,000!

KANPE also benefited from the generosity of donors from here and abroad. Combined with the efforts of the ambassadors, these donations totalled over \$215,000 in 2011.

Several volunteers have also given their time during the year to manage fundraising, communications, partnerships, and programs for KANPE on a daily basis. The result: This volunteer work keeps administrative costs low, allowing more funds to be directly invested on the ground.

A Day Dedicated to Commitment in Haiti

On September 22, KANPE organized several events to mark the launch of the French version of the book Mountains Beyond Mountains, "Soulever les montagnes – L'œuvre du docteur Paul Farmer" by author Tracy Kidder. The preface was written by KANPE Grand Ambassador Régine Chassagne. Two conferences were held with Dr. Paul Farmer on humanitarian work in Haiti at UQAM and Concordia University. Following those, several governors, partners, and representatives of the universities got to further learn about the journey and achievements of Dr. Farmer at a cocktail party courtesy of BMO and Concordia University. Author Tracy Kidder was also present.

The day ended with a highly anticipated cultural event in Montreal, namely the outdoor concert of the group Arcade Fire, before 100,000 spectators at the *Place des Festivals* as part of the POP Montreal festival. A few weeks prior, 100 people responded in less than three hours to Arcade Fire's call for a donation of at least \$200 each to KANPE in order to get VIP passes for the concert.

The event was also a showcase for KANPE. Volunteers greeted supporters at information booths, where books, new KANPE Tea and T-shirts were on sale. Ambassadors for POP Montreal / TD roamed the crowd to give out information about the foundation. Their efforts raised \$25,000.

Arcade Fire: Major Donator and Ambassador for the Haitian Cause

The band Arcade Fire has supported KANPE since its inception. Be it at concerts or while on visits assessing Baille Tourible, Grand Ambassador Régine Chassagne and members of the band constantly reinforce their commitment to the Haitian cause.

In 2011, they continued to demonstrate their unwavering dedication to the autonomy and well-being of Haitians. On top of their commitment to match all donations to KANPE up to one million dollars, Grand Ambassador Régine Chassagne and the group have also supported KANPE through creative campaigns. In December, they proposed an alternative to Christmas giving: make a donation of at least \$25 to KANPE on behalf of a person of your choice, and receive a Christmas card signed by Win Butler and Régine Chassagne of Arcade Fire. This initiative raised more than \$22,000.

Through their work and commitment, all of KANPE's friends –the major donors, financial partners, donors, ambassadors, and volunteers – have allowed Baille Tourible to grow, step by step. A big thanks to all!

A word from the Treasurer

The year 2011 will be remembered as the year when KANPE deployed its comprehensive program in Baille Tourible. We first started to understand the reality of people there by conducting a socioeconomic analysis in collaboration with local leaders, which allowed us to identify the 331 most vulnerable families in the area. We quickly felt the need to treat patients, as the cholera epidemic was underway. Alongside Partners In Health, we managed to install a temporary clinic to treat cholera. We then rehabilitated a clinic that now serves the entire community Baille Tourible. The health component of the comprehensive program finally took off.



The beginning of the accompaniment program for families, involving weekly meetings between social workers living in Haiti and participants in the KANPE program, was another defining moment of the year. A colleague from Fonkoze remarked that participants became increasingly aware of the power that they possessed to transform their future.

KANPE's 2011 by the numbers

Funding for these activities was made possible by donations from individuals and corporate partners who wish to bring a lasting solution to the problem of poverty in Haiti. KANPE is also fortunate to count on support from its major donor, the band Arcade Fire. The group's commitment resulted in various activities in 2011 that have raised awareness about KANPE and support for our operations.

In 2011, \$910,778 was received, and the contributions were distributed as follows:

Arcade Fire	\$500, 000
Banque TD-September 22 nd	\$25,000
Air Canada ACtion Haiti committee	\$100,000
Festivals and shows	\$69, 289
Ambassadors and donations from the public	\$216, 489

In 2011, our activities resulted in expenses related to comprehensive program, and they are as follows:

Health	\$109, 200
Financial autonomy	\$213, 675

There is an additional cost of coordinating projects on the ground, in the form of wages and payroll taxes, which adds a total of \$48,403 to the previous expenditures.

Furthermore, KANPE purchased a vehicle this year, at a price of \$37,046, to provide transportation between Thomonde and Baille Tourible. Among other purposes, this vehicle serves as transportation for our visitors from Montreal and for patients, as well as for moving construction materials.

The KANPE Foundation incurs administrative costs that allow it to function and to achieve its objectives. Administrative costs represent **3%** of the contributions collected in 2011. We were able to keep expenses low thanks to the dedication of our volunteers to manage several sectors of KANPE's daily operations and the generosity of various businesses. KANPE will continue in this effort because, in my view, it is essential that funds collected primarily serve to support our field operations.

Financial Outlook for 2012

In 2012, KANPE will continue to implement its comprehensive program in the areas of health, financial autonomy, and education. Our current assets, illustrated by our temporary investments and cash flow, will enable us to generate the necessary flexibility to finance the program, as well as administrative fees. Here is an outline of the 2012 Budget:

Expenses of the comprehensive program

Financial autonomy	\$186,293
Healthcare in Baille Tourible	\$182,000
Agriculture and reforestation	\$120,123
Education	\$62,347
School construction	\$40,000
Coordinating costs	\$45,000
Total	\$635,763
Administrative costs	\$45,000

With respect to financial management, KANPE remains focused on the following objectives:

Building and protecting capital in order to continue funding the rollout of the KANPE program in 2012.

Managing its liquidity.

Meeting financial obligations in the short, medium and long term, such as program expenditures, operating costs, and payment of wages.

To all our donors, we wish to express our deepest gratitude and our deepest desire that you continue to support us, so that together we can grow the community of Baille Tourible and ensure its financial independence.

Riccardo Alexandre, CMA

The Kanpe Foundation

Financial statements For the year ended December 31, 2011



The Kanpe Foundation

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INDEPENDENT AUDITOR'S REPORT

To the Directors of The Kanpe Foundation

We have audited the accompanying financial statements of **The Kanpe Foundation**, which comprise the balance sheet as at December 31, 2011, and the statements of earnings, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of **The Kanpe Foundation** as at December 31, 2011, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Beaulne, LLP

Chartered Accountants

Montreal, April 19, 2012

(1) CA auditor permit n°20481

	2011	2010
	(12 months)	(8 months)
	\$	\$
Revenues		
Donations	910,779	367,098
Other revenues	2,720	-
	913,499	367,098
Expenses		
Operating expenses (Exhibit A)	378,093	14,085
Administration expenses (Exhibit B)	27,094	9,048
Depreciation of fixed assets	3,312	193
Amortization of intangible asset	1,644	1,096
Bank charges	2,772	326
Foreign currency loss (gain)	(5,460)	1,734
	407,455	26,482
Excess of revenues over expenses	506,044	340,616

See accompanying notes



	2011	2010
	(12 months)	(8 months)
	\$	Þ
Balance at the beginning	340,616	-
Excess of revenues over expenses	506,044	340,616
Balance at the end	846,660	340,616

See accompanying notes



As at December 31, 2011 4

	2011	2010
	\$	\$
Current assets		
Cash	326,691	332,591
Short-term investments (note 3)	465,225	-
Accounts receivable (note 4)	32,417	6,455
Advance to a partner, non-interest-bearing	55,737	-
Prepaid expenses	3,114	-
	883,184	339,046
Fixed assets (note 5)	35,733	758
Intangible asset (note 6)	5,480	7,124
	924,397	346,928
Current liabilities		
Accounts payable (note 7)	14,934	6,312
Advance from a partner, non-interest-bearing	62,803	-
	77,737	6,312
Unrestricted net assets	846,660	340,616
	924,397	346,928

See accompanying notes

On behalf of the board

., President

_, Treasurer



	2011	2010
	(12 months)	(8 months)
	\$	\$
Operating activities		
Excess of revenues over expenses	506,044	340,616
Items not affecting cash:		
Depreciation of fixed assets	3,312	193
Amortization of intangible asset	1,644	1,096
	511,000	341,905
Net change in non-cash working capital items	(18,534)	(143)
	492,466	341,762
Investing activities		
Short-term investments	(465,225)	_
Acquisition of fixed assets	(33,141)	(951)
Acquisition of intangible asset	-	(8,220)
	(498,366)	(9,171)
Increase (decrease) in cash and cash equivalents	(5,900)	332,591
Cash and cash equivalents, beginning of year	332,591	-
Cash and cash equivalents, end of year	326,691	332,591

Cash and cash equivalents consist of cash.

See accompanying notes



1. Incorporation and nature of business activities

The Foundation is a not-for-profit organization incorporated under the Canada Corporations Acts on November 9, 2009. The Foundation began its operations in April 2010 and its mission is to put an end to the cycle of poverty by encouraging financial independence. The Foundation pools its efforts with its partners to create a comprehensive program to assist and support the Haitians. The Foundation is exempt from income taxes.

2. Significant accounting policies

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO). Canadian accounting standards for not-for-profit organizations are part of Canadian GAAP.

Revenue recognition

The Foundation follows the deferral method of accounting for contributions. Under this method, contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Fixed assets

Fixed assets are depreciated using the declining balance method at a rate of 30%.

Intangible asset

The Website is amortized using the declining balance method at a rate of 20%

Use of estimates

The preparation of financial statements in conformity with Generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and revenue and expenses for the period. Actual results could differ from those estimates.





3. Short-term investments

	2011	2010
	\$	\$
Term deposits, denominated in Canadian dollars, bearing interest at prime rate less 2.05% and maturing between January		
and October 2012	415,000	-
Term deposits, denominated in American dollars, bearing		
interest at 0.2% and maturing in February 2012	50,225	_
	465,225	-

4. Accounts receivable

	2011	2010
	\$	\$
Donations receivable	29,829	6,255
Other	2,588	6,255 200
	32,417	6,455

5. Fixed assets

		2011		2010
		Accumulated	Net	Net
	Cost	amortization	value	value
	\$	\$	\$	\$
Computer and audiovisual				
equipment	2,192	727	1,465	758
Automotive equipment	37,046	2,778	34,268	
	39,238	3,505	35,733	758

6. Intangible asset

		2011		2010
		Accumulated	Net	Net
	Cost	amortization	value	value
	\$	\$	\$	\$
Website	8,220	2,740	5,480	7,124



7. Accounts payable

	2011	2010
	\$	\$
Accounts payable and accrued liabilities	14,934	5,711
Advances from directors, non-interest-bearing	<u> </u>	601
	14,934	6,312

Accounts payable and accrued liabilities include an amount of \$5,146 for the acquisition of fixed assets.

8. Economic dependence

During the year, 55% of the Foundation's donations were from one donor (55% in 2010).

9. Financial instruments

Foreign currency risk

As at December 31, 2011, assets and liabilities included foreign currency amounts as follow:

	2011		2010	
	Canadian	American	Canadian	American
_	dollars	dollars	dollars	dollars
	\$	\$	\$	\$
Cash	81,418	80,057	49,494	49,762
Short-term investments	50,225	50,000	-	-
Advance from a partner	62,803	61,752	-	-

Credit risk

As at December 31, 2011, 75% of the accounts receivable are due by one donor in particular. As at December 31, 2010, the Foundation does not have a significant exposure to any individual member or counterparty.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Foundation is exposed to this risk mainly to its accounts payable and advance from a partner.



9. Financial instruments (continued)

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Financial instruments with fixed rates expose the Foundation to fair value risk, while those at variable rates expose the Foundation to cash flows risk. The Foundation is primarily exposed to a cash flows risk because of its short-term investments.



Additional information to financial statements For the year ended December 31, 2011

	2011	2010
	(12 months)	(8 months)
	\$	\$
Exhibit A - Operating expenses		
Program expenses	322,875	-
Salaries and fringe benefits	48,403	4,534
Service charges	4,781	7,794
Transportation costs	1,427	-
Office expenses	607	-
Relocation costs	-	1,757
	378,093	14,085
Exhibit B - Administration expenses		
Salaries and fringe benefits	7,698	-
Professional fees	6,957	4,500
Travelling	5,780	2,149
Office	4,591	1,231
Website maintenance	2,068	1,168
	27,094	9,048



IMESI ANDIL!

KANPE gratefully acknowledges the following individuals and organizations who, through their work and their generosity, have contributed to furthering its mission:

Our individual donors Our corporate partners:

Air Canada's ACtion Haiti Committee BMO Financial Group DAVIDsTEA Power Corporation

Our volunteers and ambassadors

Our generous service providers:

Ping Pong Ping (Simon and Catherine)
pingpongping.ca
AFI afiexpertise.com
Gentialux gentialux.ca
Ross Ellis ross-ellis.com
Festival Pop Montréal popmontreal.com



The KANPE Foundation

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